Message Text

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PAGE 01 STATE 166087

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INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

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P 151902Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY ATHENS PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, GR

SUBJECT: MAJOR PROJECT: LIGNITE/FERTILIZER COMP.LEX

REF: ATHENS 4711

FOR BOUTON FROM MEPD

- 1. RUST ENGINEERING HAS REQUESTED USG ADVICE IN PURSUING PROJECT OPPORTUNITY REPORTED REFTEL. THEY HAVE RECEIVED LETTER OF INQUIRY FROM NITROGENOUS FERTILIZER INTERNATIONAL, S.A. (AEVAL) AND RUST REPRESENTATIVES D. E. JAMESON, V.P. FOR BUSINESS DEVELOPMENT, AND M. HYLAND, MANAGER OF LICENSING, WILL VISIT ATHENS JULY 28-31 TO PURSUE PROJECT.
- 2. RUST WOULD APPRECIATE MEETING WITH EMBASSY OFFICERS MORNING OF JULY 28 IF CONVENIENT. REQUEST EMBASSY ALSO ARRANGE APPOINTMENTS AFTERNOON OF JULY 28 WITH APPROPRIATE LEVEL OFFICIALS IN MINISTRY RESPONSIBLE LIMITED OFFICIAL USE

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FOR NITROGENOUS FERTILIZER INTERNATIONAL AND WITH

MINISTRY OF FINANCE. ALTHOUGH RUST SPECIFICALLY REQUESTED MEETINGS WITH MINISTERS OF BOTH DEPARTMENTS, LEAVE DECISION ON LEVEL OF OFFICIALS TO EMBASSY DISCRETION.

- 3. RUST WOULD WELCOME EMBASSY OFFICER TO ACCOMPANY ON MEETING JULY 29 WITH NITROGENOUS FERTILIZER MANAGING DIRECTOR DOUKAS AND PLANNED PLANT VISIT JULY 30 OR 31, IF INTERESTED.
- 4. RUST IS WELL KNOWN AND REPUTABLE FIRM WHICH RANKS ELEVENTH AMONG CONSTRUCTION CONTRACTORS ACCORDING TO ENR LISTING FOR 1975. RUST HAS BUILT SIMILAR LIGNITE FACILITIES AND OWNS PROPRIETARY AMMONIA PROCESSES RELEVANT TO PROJECT. RUST INTENDS TO SOURCE PROJECT FROM U.S.
- 5. WOULD APPRECIATE FURTHER INFORMATION POST CAN DEVELOP ON PROJECT, PARTICULARLY, IDENTITIES OF FOREIGN COMPETITORS ACTIVELY PURSUING PROJECT OR INVITED TO QUALIFY.
- 6. PLEASE ADVISE ON ARRANGEMENTS AND SLUG RESPONSE FOR MEPD. INGERSOLL

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 15 JUL 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE166087

Document Number: 1975STATE166087
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/GBURKE/CF

Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D750244-0575 From: STATE

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750754/aaaabwlh.tel Line Count: 84

Locator: TEXT ON-LINE, ON MICROFILM

Office: ORIGIN COME Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Classification: Limited Official Previous Handling Restrictions: n/a Reference: 75 ATHENS 4711
Review Action: RELEASED, APPROVED Review Authority: ShawDG

Review Comment: n/a Review Content Flags: Review Date: 04 JUN 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <04 JUN 2003 by CunninFX>; APPROVED <23 DEC 2003 by ShawDG>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: MAJOR PROJECT: LIGNITE/FERTILIZER COMP.LEX

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Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006